



Mechanical Contractors Association of Saskatchewan Inc.

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FINANCIAL SUCCESS – THE BOTTOM LINE & SUCCESSION PLANNING

WHEN AND WHERE

Tues Oct 30th, 2018
Saskatoon, SK
Cut off date - Oct 26th, 2018
SASKENERGY / MCAS
JOINT TRAINING FACILITY
1301 QUEBEC AVENUE
SASKATOON, SK S7K 1W7

COURSE DESCRIPTION

This course will cover basics financial topics that address how to successfully run a profitable business by understanding your bottom line. From understanding and reading Financial Statements, to correct bidding, job costing, and insurance. All these concepts are imperative to running a competitive business in the Mechanical Industry. Attendees will also learn the importance of projections and budgets, as well as, how to manage Cost Flow. All items will be covered and presented in a simple and easy to understand manner.

I AM ATTENDING (PLEASE CHECK)

- AM SESSION— 8:30AM - 12PM
- LUNCH 12PM - 1PM
- PM SESSION 1PM - 4:30PM

In the afternoon the course will focus on Succession Planning. Focusing on topics such as: You have built a great business, now how do you get out? Who are the potential buyers? Why are you selling? Does it make sense financially? How do you value the business and maximize its value at sale? Both sessions will allow time for questions.

COST

Member Fee \$ 100+ GST
Non-Member Fee \$ 200+ GST

THE PRESENTERS Victor Janzen is the CFO for the Botting Group of Companies. During his 30 year tenure, he has managed the growth and expansion of the Group throughout Western Canada. In his spare time, Victor enjoys spending time with family and friends. Despite his age, he still enjoys playing sports, especially against the Millennial and Gen-X.

PAYMENT

Visa, MC, Invoicing for Members Only

PLEASE NOTE

Seating is limited and registration cannot be processed without payment.

Cliff Wiegers is a highly sought-after speaker on the subject of financial literacy and entrepreneurship. As a successful financial planner and business owner, he has almost 30 years of professional insight and experience that he regularly shares with various audiences in Saskatoon.

Registration Information:

Member Fee (\$100 + GST) Non-Member Fee (\$200+ GST) **PLEASE PRINT**

Company Name: _____ Contact: _____
 Address: _____ City: _____ Prov: _____ Postal: _____
 Phone: _____ Fax: _____ Email: _____

Attendee 1
 + Email: _____ Amount (+ GST): _____
 Attendee 2
 + Email: _____ Amount (+ GST): _____
 Attendee 3
 + Email: _____ Amount (+ GST): _____

Method of Payment:

Invoice (Member Only) Visa MasterCard

Card Number: _____ Expiration: _____
 Card Holder Name: _____ Signature: _____
 Phone: _____ Fax: _____ Email: _____

Please fax registration to MCAS at 306-653-7233 or email Lacy at Lacy@mca-sask.com

Cancellation Policy

In the event that you are not available to attend, there is the option to send someone in your place. If you need to cancel all together, please send written notification to MCAS at least **seven business days** prior to the course start date for a full refund.