An invitation to become part of the Mechanical Contractors Association of Canada...

As Canada’s largest construction trade organization, the Mechanical Contractors Association of Canada represents mechanical contractors in the industrial, commercial, institutional and service industry. We hope that you will become an integral part of MCA Canada. Here is just some of what you can expect...

**Education**
Stay ahead of the competition with more than 100 management level educational courses delivered by the industries most recognized instructors...

**Discount Programs**
You will save thousands of dollars on vehicles, insurance, fuel, clothing, travel, credit card processing, office supplies, specialty gases and many more...

**Business Tools & Resources**
We’ve got them all. Safety Apps, Labour Estimating Manuals, Jobsite Journal, Safety Manuals, Technical Manuals and hundreds more...

**Information & Communications**
Stay informed and stay in front. eNewsletter, website, reports, webinars, magazines, and ongoing updates of important information...

**Industry Representation**
Prompt payment, future labour shortages, temporary foreign workers, affiliate and partnership relationships, energy efficiency, apprenticeship and much more...

**Government Representation**
Who doesn’t want more money back at tax time. Government representations ensures you have a voice on industry specific issues...

**National Suppliers**
Complete access to over 100 of Canada’s top construction specific manufacturers, wholesalers and distributors...

**National Conference**
The industries only national forum for service contractors brings professionals together from all over the country...

**Education**
“In the end, training should never be looked at as a cost. It’s a revenue-generating proposition that can only help your company and your employees become even better than they already are.”

James Derksen
Managing Partner
Winnipeg, MB

**Discount Programs**
“The AON insurance program alone should save you more than your membership dues while providing more extensive coverage at a reduced cost…you won’t believe it!”

Dave Flamand
Partner,
Peak Mechanical Partnership
Saskatoon, SK
Membership Makes Good Business Sense...

_Incredible Discounts & Savings …_

Your membership includes a number of significant discount programs which can directly impact your bottom line. It just makes good business sense to become involved! Just look at these savings!

MCAC has negotiated national discount programs with many of Canada’s leading suppliers to add valuable dollars directly to your bottom line!

<table>
<thead>
<tr>
<th>Service</th>
<th>Average Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall (per pair)</td>
<td>$9.00</td>
</tr>
<tr>
<td>Boots (per pair $149)</td>
<td>$15.00</td>
</tr>
<tr>
<td>Service Vehicle (per vehicle)</td>
<td>$9,000.00</td>
</tr>
<tr>
<td>Gasoline ( per year @ $700 per month)</td>
<td>$2,016.00</td>
</tr>
<tr>
<td>Paperwork (average $1500/year)</td>
<td>$500.00</td>
</tr>
<tr>
<td>Welding Products ($1,000 per year)</td>
<td>$80.00</td>
</tr>
<tr>
<td>Gases ($5,000 per year)</td>
<td>$400.00</td>
</tr>
<tr>
<td>Credit Card Processing ($50,000 in sales)</td>
<td>$1,750.00</td>
</tr>
</tbody>
</table>

**SAVINGS PER YEAR………….. $13,770.00**

Of course, your discounts will vary according to your specific needs, but it is clear the savings are significant.

Regardless of the size of your company, you can save thousands of dollars every year, which are directly added to your bottom line.

…and these are just a handful of the programs that come as part of your membership.

Your “Return On Investment” is measurable and immediate!

There’s much more to MCAC…

For further details, visit our website, [www.mcac.ca](http://www.mcac.ca), write us at 601-280 Albert St, Ottawa, ON K1P 5G8, email us at [mcac.mcac.ca](mailto:mcac.mcac.ca), or call 613.232.0492.
BENEFITS OF MEMBERSHIP

- Labour Estimating Manuals!
- Federal Government Representation!
- Petro Canada Discount Program!
- Receipt of “Up-To-Date” Industry/Association information (annually/quarterly/weekly)!
- Jobsite Journals!
- Mechanical Contractor Voice within Canadian Construction Association!
- Representation for Prompt Payment Legislation!
- Praxair Discount Program (Acetylene Gas and Product)!
- Membership and Input on Canada Building Information Modeling (BIM) Council
- Building Commissioning Standard Development!
- Business Management Manuals!
- Membership and Input on the World Plumbing Council.
- Marks Work Warehouse Discount Program!
- Management Education (over 60 courses and programs)!
- Rent-A-Car Discount Program!
- Safety Manuals and Videos!
- Representation and Mechanical Contractor Input on Canadian Standards Association and National Research Council code and technical committees.
- Choice Hotel Discount Program!
- Change Order Procedure Guides!

- Service Contractor Division-Benefits Specifically For Service Contractors!
- Service Contractor Certification Program for Companies and Technical Staff!
- Chrysler Canada Fleet Discount Program!
- Mechanical Contractor Voice on "Strengthening of the REDSEAL Program"
- Shop Drawing Title Submittal Sheets! Grand and Toy Discount Program!
- National Middle Management Education Conference!
- Representation and Input on Gold Seal Certification!
- Park’N Fly Discount Program!
- Technical Manuals!
- Representation and Input on the Canadian Apprenticeship Fourm!
- Members Promoted as the Elite in the Mechanical Contracting Field To Owners/Design Professionals!
- Professional Human Resources Consultations!
- Project Manager Manuals!
- Participation in Regional, Provincial, and National Conferences!
- Immediate Return on Investment by Joining Your MCA!
- And Much, Much More! Including.....
- A Program to Meet All of Your Surety and Insurance Needs Offered by the World’s Largest Broker-Aon Reed Stenhouse!

Most companies can join the Mechanical Contractors Association directly for $750! Based on payroll of < $1 million. Contact MCA Canada for additional information 613-232-0492.
FOR MEMBERSHIP INFORMATION, PLEASE CONTACT THE NATIONAL MCAC OFFICE …

Mechanical Contractors Association of Canada
601 – 280 Albert Street, Ottawa, Ontario K1P 5G8
Tel: 613.232.0492  Fax: 613.235-2793
eMail: mcac@mcac.ca   Website: www.mcac.ca

For additional information…

Name: ___________________________________________  Title: ________________________________
Company: __________________________________________
Address: __________________________________________
City: ____________________________  Province: ____________________________  Postal Code: ____________
Phone: ____________________________  Fax: ____________________________  eMail: ____________________________