

# Commercial HVAC Program

Available March 1, 2010 - September 30, 2010



## What is the Commercial HVAC Program?

The Commercial HVAC Program encourages the use of high efficiency natural gas furnaces, boilers and rooftop units in commercial retrofit applications through a financial incentive. The program is designed for use by small to medium sized commercial buildings.

## How do I apply?

There is no pre-application process to participate in this program. Contact your participating SaskEnergy Commercial or Residential Network Member to complete the installation of your qualifying natural gas furnace, boiler or rooftop unit. After your Network Member has completed the installation, you and your Network Member will fill out the program application form. Your Network Member will then submit your application to SaskEnergy within 30 days of the installation date. Once your application is approved, a credit will be applied to your SaskEnergy bill within 8 weeks. Applications must be submitted by October 31, 2010.

## What equipment qualifies?

- **Furnace:** ENERGY STAR® qualified high efficiency natural gas furnaces with an AFUE (Annual Fuel Utilization Efficiency) of 94% or greater with a brushless DC motor.
- **Boiler:** ENERGY STAR qualified high efficiency natural gas condensing boilers with an AFUE of 90% or greater.
- **Roof Top Unit:** Must have two stages of natural gas heating, SEER (Seasonal Energy Efficiency Ratio)13 cooling, an economizer and not exceed five tons.

*Contact your SaskEnergy Network Member if you have any questions on qualifying equipment.*

## What incentives are available?

Commercial HVAC Program	First Unit	Subsequent Units
Eligible Furnace	\$500	\$250
Eligible Boiler	\$600	\$300
Eligible Rooftop Unit	\$600	\$300

## How do I know if my building qualifies?

Commercial customers who are replacing equipment and do not receive any of their annual operating and/or capital funding from the Province of Saskatchewan, other than non-profit organizations, may qualify for this incentive.

For complete Terms & Conditions on qualifying natural gas equipment, please contact your participating SaskEnergy Network Member or visit [saskenergy.com](http://saskenergy.com).



For more information and a list of participating SaskEnergy Network Members, visit [saskenergy.com](http://saskenergy.com)



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## Common Questions & Answers

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### Why are you offering commercial incentives?

The Commercial HVAC Program is designed to encourage small to medium sized commercial property owners to choose the most energy efficient equipment available to maximize their energy and cost savings and reduce greenhouse gas (GHG) emissions. SaskEnergy and SaskPower are working together to provide these incentives as high efficiency HVAC equipment uses less natural gas and electricity.

We know there are many businesses that could benefit from upgrading to high efficiency HVAC systems. This will be the first energy efficiency program that will be available to this group of customers.

### How much of an incentive can I expect for upgrading my commercial heating and cooling equipment?

Furnace incentives are calculated as follows:

- \$500 for the first eligible furnace. Any subsequent purchase and installation of an eligible furnace at the same address/building will receive an incentive of \$250.

Boiler incentives will be calculated as follows:

- \$600 for the first eligible boiler. Any subsequent purchase and installation of an eligible boiler at the same address/building will receive an incentive of \$300.

Rooftop unit incentives will be calculated as follows:

- \$600 for the first eligible rooftop unit. Any subsequent purchase and installation of an eligible rooftop unit at the same address/building will receive an incentive of \$300.

### My business is in a strip mall and another business in the same strip mall has participated in the Commercial HVAC Program. Is my business eligible to apply?

If the natural gas service to your business is metered separately from the other business and your business has its own physical address, you will qualify. Please refer to the Program Terms and Conditions regarding eligible equipment.

### If I buy my natural gas from a gas supplier will I qualify for the program?

Yes, you will qualify for the program and your incentive will be applied as a credit on your SaskEnergy bill.

### How do I apply for my incentive?

Your SaskEnergy Network Member will complete the application form including all necessary equipment information and provide a copy of the invoice. You are required to sign the "Customer Confirmation" portion of the application form once the installation has been completed to your satisfaction. The application must be submitted to SaskEnergy within 30 days of installation.

### Do SaskEnergy Network Members offer financing options in addition to the incentives?

SaskEnergy Commercial Network Members offer leasing services for the purchase and installation of commercial heating & cooling equipment. The increase in efficiency can provide enough savings to offset a good portion of the lease payments making this an attractive option for many businesses. As well, leasing allows you to use your capital budget for other improvements.

SaskEnergy Residential Network Members offer financing for the purchase and installation of natural gas equipment. The loan must be processed as a personal loan, however, your loan payment can be debited from your business account.

### Why is the program only offered through SaskEnergy Network Members?

This program is an extension of services offered by SaskEnergy Commercial & Residential Network Members throughout the province. SaskEnergy Network Member criteria ensure consumer protection through appropriate levels of insurance coverage, qualified tradesmen and in some cases performance bonding and warranty requirements.



For more information and a list of participating SaskEnergy Network Members, visit [saskenergy.com](http://saskenergy.com)

